

ENTRY LEVEL CLIENT 1

(555) 555-5555

1234 N. Main Street ▪ City, ST 00000

emailaddress@yahoo.com

PROFESSIONAL PROFILE

Results-driven sports management professional and coach with unique blend of experience and an outstanding record of creating innovative solutions and achieving objectives. Combines a natural passion for challenge and competition, as well as strategic, out-of-the-box thinking to achieve outcomes that exceed expectations.

Proven ability to motivate teams to peak performance. Resourceful problem solver, adept at zeroing in on client issues and providing solutions. Well-organized and proficient at multi-tasking, prioritizing, and goal-setting. High-energy leader known for generating and implementing a constant stream of new and creative ideas. Confident, decisive, team player with polished communication and relationship building skills.

STRENGTHS & CAPABILITIES

Team Dynamics / Leadership

Sales & Marketing

Relationship Management

Business Development

Coaching / Mentorship

Strategy Development / Execution

Education / Teaching

Planning / Organization

Communication / Presentation

EDUCATION

Bachelor of Science, Finance, School of Business, Hampton University, Hampton, VA, December, 0000
Deans List ▪ Hampton University Scholarship Award ▪ Achievers Award ▪ Outstanding Youth Award
Alpha Phi Alpha Fraternity, Inc. Scholarship Recipient ▪ National Forensics League

RELEVANT COACHING EXPERIENCE

NAME OF SCHOOL , City, ST

Oct 2007-Present

Head Coach, Junior Varsity Boys Basketball / Assistant Coach, Boys Varsity Basketball

- Played a key role in turning around the JV basketball program from a record of 2 wins and 14 losses to 12 wins and 4 losses by focusing on fundamentals, motivation, attitude and zeal for the game.
- Provide leadership and instruction in academic, personal and athletic development of team members.
- Promote self-discipline, respect, teamwork, health and fitness; implement innovative game strategies.
- Instill philosophy of setting and achieving goals on the court, in the classroom and in work/life arenas.

NAME OF BASKETBALL ACADEMY, City, ST

Aug 2007 - Present

Basketball Coach

- Provide opportunities for personal growth and basketball skill development; serve as mentor, educator and role model to foster physical, intellectual, and social development of student athletes.
- Plan, organize, schedule and manage practice sessions and competitions.
- Promote team atmosphere, good sportsmanship, leadership skills; work with other coaches and teams.

UNIVERSITY OF NAME AND NAME UNIVERSITY BASKETBALL CLINICS / NAME ELITE AAU BASKETBALL

2002 -2003

Youth Basketball Coach

- Selected by coaches and team players to coach athletes in elementary, middle school and high school.
- Served as a positive role model to students; demonstrated and cultivated productive, positive behavior.
- Developed/implemented innovative strategies to improve overall performance, proficiency and skills.

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ADDITIONAL PROFESSIONAL EXPERIENCE

NAME OF SCHOOL DISTRICT, City, ST

Oct 2008- Present

Substitute Teacher

- Followed lesson plans provided by permanent teacher for all subject areas; met and instructed assigned classes in compliance with district regulations and objectives.
- Utilized strategies and methodologies to promote quality academic and social performance of students.
- Leveraged problem solving, cooperative negotiation and conflict resolution skills to establish and maintain classroom order and encourage a classroom environment dedicated to effective learning.
- Assisting in upholding and enforcing school rules and regulations, and School Board policies.

NAME OF COMPANY, CITY, ST

Nov 2007- 2008 and Oct 2006- 2008

Member Activities Instructor / Life Café Supervisor

- Taught fitness, swimming and basketball classes; consistently received favorable feedback.
- Responded to, addressed and resolved member issues; provided highest levels of customer service and worked with all team members to ensure unparalleled client service at all times.
- Assisted the Department Head in training staff on Life Café policies and procedures.
- Developed organized leagues and activities; ensured ongoing safety and enthusiasm of members, as well as a consistent and positive customer experience.
- Educated members on wide variety of clubs, classes, health tips and sports offered by the organization.

NAME OF COMPANY, CITY, ST

April 2007- July 2007

New Business Representative

- Generated new sales and established new accounts by cold-calling more than 150 businesses each day.
- Established rapport and cultivated customer relationships, paving the way for repeat business.
- Managed and streamlined customers freight shipping, managed their transportation spend, and found ways to reduce supply chain and logistics costs.

NAME OF FUND, City, ST

Summer 2004 - 2005

Intern

- Developed and taught an integrated reading curriculum to elementary school students.
- Created lesson plans that challenged students to expand their knowledge and mental/physical abilities.
- Designed innovative activities, extracurricular events, and entertaining learning opportunities to keep students engaged and interested.
- Interacted and collaborated with parents and other teachers to achieve student learning objectives.